

HABERSHAM COUNTY BOARD OF COMMISSIONERS

EXECUTIVE SUMMARY

SUBJECT: Ratification of Reallocation of SPLOST VII Funding and Purchase of a 120 Motor Grader

DATE: April 11, 2025

☒ **RECOMMENDATION**

☐ **POLICY DISCUSSION**

BUDGET INFORMATION:

☐ **STATUS REPORT**

ANNUAL-

☐ **OTHER**

CAPITAL- \$221,095 (SPLOST VII)

COMMISSION ACTION REQUESTED ON: April 21, 2025

PURPOSE: To seek Board of Commissioners approval to ratify the reallocation of SPLOST VII funding scheduled for a Rubber Tire Loader to purchase a 120 Motor Grader for the Road Department.

BACKGROUND / HISTORY: Habersham County Road Department sought and was awarded funding for a Rubber Tire Loader during the FY2025 budget process funded by SPLOST VII.

Over the course of three years, the Road Department had already spent over \$40,000 to keep the Motor Grader in operating condition until recently when it yet again was put in the shop for repairs. The quoted maintenance was in the amount of \$66,000 to get it back in operating condition. Staff felt this was not fiscally responsible and sought quotes for a replacement. Yancey Brothers sent in a quote for a new Motor Grader with a trade-in option. By reallocating the Rubber Tire Loader in the amount of \$300,000 for the 120 Motor Grader with trade-in option in the amount of \$221,095 there was a savings in SPLOST VII funding of \$78,905.

FACTS AND ISSUES:

- 1) Approved Funding for Equipment in FY2025 Budget utilizing SPLOST VII:
 - Rubber Wheel Loader - \$300,000
 - 2) Requested Reallocation for Needed Equipment:
 - 120 Motor Grader w/ Trade-in Option - \$221,095 – State Contract
 - 3) Disposal Request of Vehicles to Offset Costs:
 - 6507 – 12H Motor Grader – Serial # AMZ00480 – 7,017 Hours
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OPTIONS:

- 1) Approve ratification of reallocation of SPLOST VII funding scheduled for a Rubber Tire Loader to purchase a 120 Motor Grader.
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- 2) Deny ratification of reallocation of SPLOST VII funding scheduled for a Rubber Tire Loader to purchase a 120 Motor Grader.
- 3) Commission defined alternative.
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RECOMMENDED SAMPLE MOTION: Move to approve ratification of reallocation of SPLOST VII funding scheduled for a Rubber Tire Loader to purchase a 120 Motor Grader.

DEPARTMENT:

Prepared by:

Director _____

ADMINISTRATIVE

COMMENTS: _____

_____ **DATE:** _____

County Manager

LIGHTS, SERVICE, INTERNAL
 CIRCLE SAVER
 JUMP START STUDS
 ALTERNATOR, 145 AMP
 CAMERA, REAR VISION, LVR
 MIRRORS, EXTERNAL, BASE, LVR
 WIPER, FRONT, LOWER, LVR
 GUARD, COVER, LVR
 PUSH PLATE, COUNTERWEIGHT
 BASE + 2 (TIP, RIP) LVR
 RIPPER

STANDARD EQUIPMENT

POWERTRAIN -Air cleaner, dual stage dry type radial -seal with service indicator through -messenger and automatic dust ejector
 -Air-to-air after cooler (ATAAC) -Brakes, oil disc, four-wheel, hydraulic -Demand fan, hydraulic -Differential, lock/unlock, auto -Drain, engine oil, ecology -Engine: --C7.1 diesel, with automatic -engine derate, and idle control. --Optimized VHP Plus --Engine ECO mode
 --Fuel-water separator -Parking brake, multi-disc, sealed -and oil cooled -Priming pump, fuel -Transmission, 8 speed forward and 6 -speed reverse, power shift, direct -drive

ELECTRICAL -Alarm, back-up -Alternator, -Batteries, maintenance free -Electrical system, 24V

OPERATOR ENVIRONMENT -Steering wheel -Display, digital speed and gear -Gauge, machine level -Gauges (analog) inside the cab -(includes fuel, articulation, engine -coolant temp, engine RPM, and -hydraulic oil temp) -Ladders, cab, left and right side
 -Message operator information display, -meter, hour, digital -ISO 6394 (70% fan speed) -Throttle control, electronic

SAFETY AND SECURITY -Clutch, circle drive slip -Doors, engine compartment, -Ground level engine shutdown -Seat belt, retractable 76.2 (3")

TIRES, RIMS, AND WHEELS -A partial allowance for tires -on 254mm x 609mm (10"x24") multi- -piece rims is included in the base -machine weight and price

OTHER STANDARD EQUIPMENT -CD ROM parts book -Doors, service compartment, -locking -SOS ports, engine, hydraulic, -transmission, coolant, fuel -Tool box -Fuel tank, 225 liters (59 gallon) -Radiator, cleanout access

SELL PRICE	249,345
EXT WARRANTY	Included
CSA	Included
LESS GROSS TRADE ALLOWANCE	(28,250)
NET BALANCE DUE	221,095
TOTAL QUOTE PRICE	221,095

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance
12H	CATERPILLAR, INC. (AA)	AMZ00460	2004	28,250

WARRANTY

Standard Warranty:	12 months/unlimited hours
Extended Warranty:	60 MO/ 4000 HR Premier & 84 MO/ 5000 HR Powertrain
CSA	24/1000 Parts Only CVA

F.O.B/TERMS:**PAYMENT TERMS****Lease Terms**

CASH WITH ORDER	BALANCE TO LEASE	TERM	MONTHLY PAYMENT	RATE	OPTIONAL BUY-OUT	AMOUNT
0	221,095	60(monthly)	2,411	5.99	129,900	249,345

The above lease is based on the following:

- Taxes are extra on the monthly payments and the buy-out
- If the machine is not purchased at the end, then it must be returned in average condition with normal wear-and-tear
- The customer is responsible for all maintenance and repairs on the machine using genuine Cat parts only
- Tires, undercarriage, and all ground engaging tools (i.e. teeth, cutting edges) must be at 50% remaining, minimum, if the unit is not purchased at the end of the lease
- The above is subject to approval by Caterpillar Finance

Accepted by _____ on _____

Signature

We wish to thank you for the opportunity of quoting on your equipment needs. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Cleve Gambrell
Machine Sales Representative